

## KUMAR METAL INDUSTRIES PVT. LTD.

Reg Office: 101, Kakad Bhavan, 30th Road, Bandra W, Mumbai 400050. India ● +91-22-6699 0123 / +91-22-6699 0130 ■ info@kumarmetal.com 
● www.kumarmetal.com CIN No. U17291MH2007PTC168776

Turnkey solutions: Oils Mills - Mechanical & Solvent Extraction Plants | Refining | Oils & Fats Processing | Oleo-Chemicals | Bio Diesel | Feed Mills

#### For immediate distribution

April 9, 2024

# Kumar heads to Russia and CIS, appoints Dmitrii Shibanov to lead growth

Mumbai: Kumar, a global process engineering EPCC for the oils and fats industry, proudly announces its strategic expansion into the Russian market. This marks a significant milestone in the company's evolution into a sustainable solutions innovator of process engineering solutions for food, feed, fuel and circular economy applications. Mr Dmitrii Shibanov will lead Kumar's expansion in Russia.

The company was founded in Lahore in 1939 by Onkarnath Manaktala, who relocated the company to Mumbai in an independent India. Kumar's global journey spans three generations of strategic expansion that kicked off in West Africa in the '50s to make its way across the African continent, Polynesia, Australia and Southeast Asia. The company will offer its range of interventionist and sustainable solutions to customers in the Russian market, contributing to the industry's growth and development in the region.

Dmitrii's appointment as Regional Manager underscores Kumar's glocal strategy and commitment to building strong partnerships that deliver exceptional value to customers. Dmitrii's academic foundation and commitment to organizational success align perfectly with Kumar's values and vision, priming the company for success in its Russia foray. His two decades of experience in engineering, production, and technological consulting perfectly complement Kumar's approach to customer-centric, responsive problem-solving.

Corporate Office : 2 & 3, A Wing, Western Edge II, Opp Magathane Depot, Off Western Express Highway, Borivali East, Mumbai - 400 066 INDIA. () +91-8655334013/14 Unit 1 & Innovation Centre: Plot No. 7, Mira Industrial Estate, Off. WE Highway, Opp. Amar Palace Hotel, Mira Road (E), Thane - 401107-INDIA. () +91-22-28458300/9100 Unit 2 : At & Post: Ten, Mastan Naka, Near Manor, Ahmedabad Highway No. 8, Taluka: Palghar, Palghar - 401403-INDIA. () +91-8928445198/8928445238













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Dmitrii is thrilled to join Kumar on this journey. "I'm pleased to lead Kumar's entry into the Russian market. Kumar is known for being a very credible partner with sound business practices in every geography the company is active in. Everyone on the team is knowledgeable, committed and driven to customer success. I look forward to working with the Board and leadership to enhance this reputation in the Russian market."

Kumar's expansion into Russia and the CIS will leverage Dmitrii's expansive network in the region and his deep and broad understanding of the market dynamics.

Mr Sudhir Manaktala, Chairman of Kumar, welcomed Dimitrii's appointment, saying, "This foray into Russia and CIS countries is a logical next step in our history of taking Indian technology to the world as we have been doing since the 1950s. We are confident that Mr Shibanov's expertise and leadership will only emphasise our commitment to meeting customer needs through innovation, sustainability, and empowerment and delivering quality and impeccable service within the framework of world-class professional standards."

Dimitrii will report to the CEO and Executive Board of Directors on routine matters.

#### About Kumar:

Founded in 1939, Kumar Metal Industries is a leader in EPCC (Engineering, Procurement, Construction, and Commissioning) with a robust global presence. The company delivers innovative and sustainable process technologies for food, feed, fuel, and circular economy applications. Our legacy combines long-standing reliability with a progressive vision, driving success for our customers through every project.

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Kumar has a significant international footprint, spanning 65 countries with over 700 successful projects delivered to more than 500 clients in Africa, Asia, Australia, Polynesia, South America, and Europe.

The company is ISO 9001-2015 certified by TUV, with technical collaborations with Crown Iron Works–USA and Europa Crown–UK to integrate Crown technology to design, manufacture, and supply state-of-the-art solvent extraction and oil refining plants in diverse capacities. Under license from Anderson International Corp, USA, pioneers of Expeller® press technology, Kumar manufactures and sells Anderson Dox Extruders and Solvex Expanders in the Indian market.

Manufacturing facilities cover over 23,000 sq meters across three locations, employing over 400 skilled technicians, quality control staff, and trained workers, equipped with the latest in precision European machinery.

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